

Kan Dosales

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PROFESSIONAL EXPERIENCE

PRINTER City, State 2004 – Present
Digital Imaging Specialist

- Winner Top Team in Sales Development Training Program.
- Experience selling
- Work with existing and prospective customers.
- Visit with customers both on and off-site.
- Perform extensive and detailed customer need and cost analysis.
- Negotiate bids and sales closes.

Consulting Company City, State 1999 – 2002
Sales Executive

- Winner of President's Club Award for top salesperson. Top 10% performer.
- Winner of multiple Top Performer Quarterly Awards – 2000.
- Coordinated companies for joint market research efforts.
- Sandler Sales Training.

Candy Company City, State 1997 - 1998
Product Specialist

- Responsible for the development and testing of carbonated beverages.
- Assessment, analysis, and remedy of product and production quality issues.
- Troubleshooting and problem solving on a constant basis.